

FIVB Snow Volleyball World Tour 2020/2021

In partnership with USA Volleyball

Competition Dates: December – April (specific dates to be mutually agreed)

16 of the Top Men's and Women's Snow Volleyball Teams in the World in the Main Draw

One (1) Day of qualification

Three (3) Days of Main Draw

HOST FEE:

- Host Fee: \$50,000 (payable to USA Volleyball)

HOST FINANCIAL REQUIREMENTS

- VENUE
 - One (1) Center Court with minimum 500 spectator capacity
 - Two (2) additional competition courts seating for 100 people
 - Two (2) warm up courts
- Security (day and overnight as needed)
- Hotel – 3-4 Star full service (additional details below)
- Team and Delegate Transportation (to and from arrival/departure airport and between hotel and competition venue, if necessary)
- Team and Staff food (3 buffet meals per day plus team snack each day)
- Bottled water and replacement drink (Gatorade/Powerade etc.) for all matches/practices
- Marketing and promotion
- Uniform tops to be worn by athletes during matches. All uniforms to be approved in advance by USA Volleyball.
- Prize money – USD \$15,000 per gender
- Local Sports photographer
- Awards (trophies, medals, large checks, flowers) for top 3 finishing teams in each gender
- Lift passes for all participants if needed (players, officials, VIP, Sponsors, video crew etc)
- Discounted lift tickets for spectators
- Shipping of USAV Equipment to HOST site
- Staffing
 - Up to 15 USAV Staff
 - Flights, Hotel, Meals, Honorarium
- Medical services – orthopedic doctor, athletic trainers, EMT's etc.
- Facility for weight training
- Identify local onsite talent (local cheer and/or dance groups)

HOST HOTEL REQUIREMENT DETAILS

- 3-4 Star full-service hotel
- Meeting room space – meal room, preliminary inquiry room (100 people), FIVB/USAV meeting room, Referee meeting room
- Approximately 500 - 600 room nights
 - Friends and Family Block (25-30 rooms)
 - Qualifier Teams Room Block (25-30 rooms) paid on own
- Free internet
- Free parking (up to 10 vehicles)
- 6 manger amenities
- 24 Hour fitness Center
- Breakfast and Dinner must be at the hotel – Lunch can be at the competition venue
 - Approved USA Nutritionist menus provided upon request

VENUE REQUIREMENTS

- Move in 4 days before the day of the qualifier day (followed by the main draw - 3 days).
- Capacity – 500 main court (w/50 VIP seating area) and 100 on auxiliary courts
 - One (1) main court with two (2) other competition courts two (2) warm up courts
- Manual Scoreboards at all courts
- Two (2) electronic scoreboards with video capacity at center court and replay capabilities

Competition area requirements including but not limited to the following:

- Footprint - Court size 8M x 16M plus space needed for benches, press area, TV risers, jury table, VIS and advertising boards around the court.
- Heated and Covered Facilities – Tents/buildings
 - Officials working area/change area (separate for men and women)
 - Medical/recovery area
 - Press facilities with direct view of center court (20 Journalists)
 - Athletes lounge
 - Athletes changing rooms with lockers (separate for men and women)
 - Catering facilities
 - VIP Catering Area
 - Organizers office
 - Delegates and referee's office/working area
 - TV production area
 - Storage Area
 - Rest Rooms for athletes, officials, staff and VIPs
- Sound system
- Tables – approx: 25 (17 – 8ft. X 30 Inches, 3- 4ft X 30 Inches)
- Sports Presentation area with clear view of center court
 - Operator for video board
- TV Platform (4' x 8' riser 1' high) for TV Announcer (8' x 30" table with 2 chairs)

- TV Camera Platform (4'x 8' riser 1' high)
- Folding Chairs – approx: 45-50
- Two Team Benches areas with 4 chairs
- Skirting for all tables
- Television camera seat kills (if needed)
- Team video camera seat kills – high on end zone with power
- Decoration (if needed)
- Snow Cat
- Snow cannons if required due to lack of snow
- Snow cleaning machine
- Forklift
- Loading dock/ramp for unloading/loading 52ft. semi
- Rakes to manage snow on court
- High Speed internet separate lines for:
 - Media
 - Athletes
 - Staff
 - VIS
- Assistance with running kids camp on competition days 2 and 3
- Merchandise sales area (booth/tent)

OTHER HOST ASSISTANCE NEEDS

- Assistance identifying local interpreters and team liaisons.
- Assistance with securing local volunteers
- Establish a local organizing committee to assist USAV with local onsite needs

USAV RESPONSIBILITIES

- Net Standards and posts
 - Competition Volleyballs
 - Other necessary equipment for conduct of competition
- Run of Show Requirements
 - Operate the competition
 - Secure qualified linespersons
 - Match officials
 - Scorekeepers
 - Volunteers- ball retrievers
 - Protocol and flow of the event
 - Entertainment
 - Display Video
- Courtside signage
- Merchandise sales and inventory
- Marketing
 - All artwork provided by USAV

- Video
- Social Media
- Website
- Etc.
- USAV will work with HOST to develop an extensive marketing and promotion plan to maximize attendance and exposure for the event, city and venue.
- Kids camp on days 2 and 3

REVENUE SHARE OPPORTUNITIES

- VIP and Hospitality Ticket sales split options
- Local sponsorship